

NEW VEHICLE LEASE RATES

All New and Prior Mobility Porsche vehicles | EXCLUDING 918 SPYDER MODELS

Standard Lease Program Rates

Level	12 – 30 Month Rate	31 – 42 Month Rate	43 – 51 Month Rate	52 – 60 Month Rate
Level 1 (740+)	.00200	.00200	.00217	.00234
Level 2 (739 – 700)	.00220	.00220	.00237	.00254
Level 3 (699 – 650)	.00260	.00260	.00277	.00294
Level 4 (649 & below)	.00355	.00355	.00372	.00389
Single Pay	.00165	.00160	NA	NA

- ▶ Acquisition Fee \$995 (no mark-up allowed) OR \$0 Acquisition Fee: mark-up the rent charge factor by a fixed amount of .00030 to cover the acquisition fee.
- ▶ Residual/Cap Cost Ratio Limits **Single Pay Lease only** – Adjusted Cap Cost must be at least 110% of the calculated Residual Value.
- ▶ Total mark-up of adjusted buy rate may not exceed the maximum allowable mark-up for the PFS Dealer Reserve Program (.00120)

▶ SPECIAL LEASE RATES | EXCLUDES PRIOR MOBILITY MY15 Boxster & Cayman



BOXSTER
981320



CAYMAN
981120

Level	12 – 30 Month Rate
Level 1 (740+)	0.00153
Level 2 (739 – 700)	0.00173
Level 3 (699 – 650)	0.00213
Level 4 (649 & below)	0.00308
Single Pay	0.00128

▶ SPECIAL LEASE RATES | EXCLUDES PRIOR MOBILITY MY15 Boxster S & Cayman S



BOXSTER S
981330



CAYMAN S
981130

Level	12 – 30 Month Rate	31 – 42 Month Rate
Level 1 (740+)	0.00081	0.00168
Level 2 (739 – 700)	0.00101	0.00188
Level 3 (699 – 650)	0.00141	0.00228
Level 4 (649 & below)	0.00236	0.00323
Single Pay	0.00071	0.00138

▶ SPECIAL LEASE RATES | EXCLUDES PRIOR MOBILITY MY15 911 Models*

*C2 Cabriolet, C2 Cabriolet S, C4 Cabriolet GTS & Targa 4S only

Level	12 – 30 Month Rate
Level 1 (740+)	0.00176
Level 2 (739 – 700)	0.00196
Level 3 (699 – 650)	0.00236
Level 4 (649 & below)	0.00331
Single Pay	0.00146



911 C2 CABRIOLET
991310



C2 CABRIOLET S
991620



C4 CABRIOLET GTS
991640



TARGA 4S
991520